

Part 2A of Form ADV: Firm Brochure



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This brochure provides information about the qualifications and business practices of Kraematon Investment Advisors, Inc.. If you have any questions about the contents of this brochure, please contact us at 781-431-1003 or gclinton@kraematon.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Registration with the SEC or with any state securities authority does not imply a certain level of skill or training.

Additional information about Kraematon Investment Advisors, Inc. also is available on the SEC's website at www.adviserinfo.sec.gov. You can search this site by a unique identifying number, known as a CRD number. Our firm's CRD number is 126869.

Item 2 Material Changes

This item will be used to provide our clients with a summary of new and/or updated information. We will inform you of the revision(s) based on the nature of the updated information.

We will ensure that you receive a summary of any material changes to this and subsequent Brochures within 120 days of the close of our business' fiscal year. Furthermore, we will provide you with other interim disclosures about material changes as necessary.

Changes since the previous annual update of our brochure dated 3/15/16:

None

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Item 4 Advisory Business

Kraematon Investment Advisors, Inc. (KIA) is an SEC-registered investment adviser with its principal place of business located in Massachusetts. Kraematon Investment Advisors, Inc. began conducting business in 1997.

Listed below are the firm's principal shareholders (i.e., those individuals and/or entities controlling 25% or more of this company).

- Gregory Todd Clinton, CFA, President / Part Owner
- Richard Martin Sotell, CFP®, Vice President / Part Owner

Kraematon Investment Advisors, Inc. offers the following advisory services to our clients:

INVESTMENT SUPERVISORY SERVICES ("ISS") INDIVIDUAL PORTFOLIO MANAGEMENT

Our firm provides continuous advice to a client regarding the investment of client funds based on the individual needs of the client. Through personal discussions in which goals and objectives based on a client's particular circumstances are established, we develop a client's personal investment policy and create and manage a portfolio based on that policy. During our data-gathering process, we determine the client's individual objectives, time horizons, risk tolerance, and liquidity needs. As appropriate, we also review and discuss a client's prior investment history, as well as family composition and background.

We manage these advisory accounts on a discretionary or non-discretionary basis. Account supervision is guided by the client's stated objectives (i.e., maximum capital appreciation, growth, income, or growth and income), as well as tax considerations.

Clients may impose reasonable restrictions on investing in certain securities, types of securities, or industry sectors.

Our investment recommendations are not limited to any specific product or service offered by a broker-dealer or insurance company and will generally include advice regarding the following securities:

- Exchange-listed securities
- Securities traded over-the-counter
- Foreign issuers
- Warrants
- Corporate debt securities (other than commercial paper)
- Certificates of deposit

- Municipal securities
- Variable life insurance
- Variable annuities
- Mutual fund shares
- United States governmental securities
- Options contracts on securities
- Interests in partnerships investing in real estate
- Interests in partnerships investing in oil and gas interests

Because some types of investments involve certain additional degrees of risk, they will only be implemented/recommended when consistent with the client's stated investment objectives, tolerance for risk, liquidity and suitability.

In certain circumstances we may also recommend fixed annuity insurance products to suitable clients.

As of 01/30/2017, KIA had \$109,944,088 of discretionary assets under management. There were no non-discretionary assets under management as of that date.

Item 5 Fees and Compensation

INVESTMENT SUPERVISORY SERVICES ("ISS") INDIVIDUAL PORTFOLIO MANAGEMENT FEES

Our annual fees for Investment Supervisory Services are based upon a percentage of assets under management and generally range from 1% to .50%.

The annualized fees for Investment Supervisory Services are charged as a percentage of assets under management, according to the following schedule:

<u>Assets Under Management</u>	<u>Annual Fee</u>
\$0 up to \$1,000,000	1%
\$1,000,000 - \$2,000,000	.75 of 1% for all assets under management
Greater than \$2,000,000	.50 of 1% for all assets under management

Our fees are billed in arrears at the end of each calendar quarter based upon the value (market value or fair market value in the absence of market value), of the client's account at the end of the previous quarter. Fees will be debited from the account in accordance with the client authorization in the Investment Management Agreement.

A minimum of \$100,000 of assets under management is required for this service. This account size may be negotiable under certain circumstances. Kraematon Investment Advisors, Inc. may group certain related client accounts for the purposes of achieving the minimum account size and determining the annualized fee.

Limited Negotiability of Advisory Fees: Although Kraematon Investment Advisors, Inc. has established the aforementioned fee schedule, we retain the discretion to negotiate alternative fees on a client-by-client basis. Client facts, circumstances and needs are considered in determining the fee schedule. These include the complexity of the client, assets to be placed under management, anticipated future additional assets; related accounts; portfolio style, account composition, and reports, among other factors. The specific annual fee schedule is identified in the contract between the adviser and each client.

We may group certain related client accounts for the purposes of achieving the minimum account size requirements and determining the annualized fee.

Discounts, not generally available to our advisory clients, may be offered to family members and friends of associated persons of our firm.

GENERAL INFORMATION

Termination of the Advisory Relationship: A client agreement may be canceled at any time, by either party, for any reason upon receipt of 30 days written notice. If the client terminates this agreement 30 or more days into a billing cycle, the client will be billed on a pro-rata basis as of the date of termination. There will be no fee charged if the date of termination occurs less than 30 days into a billing cycle.

Mutual Fund Fees: All fees paid to Kraematon Investment Advisors, Inc. for investment advisory services are separate and distinct from the fees and expenses charged by mutual funds and/or ETFs to their shareholders. These fees and expenses are described in each fund's prospectus. These fees will generally include a management fee, other fund expenses, and a possible distribution fee. If the fund also imposes sales charges, a client may pay an initial or deferred sales charge. A client could invest in a mutual fund directly, without our services. In that case, the client would not receive the services provided by our firm which are designed, among other things, to assist the client in determining which mutual fund or funds are most appropriate to each client's financial condition and objectives. Accordingly, the client should review both the fees charged by the funds and our fees to fully understand the total amount of fees to be paid by the client and to thereby evaluate the advisory services being provided.

Additional Fees and Expenses: In addition to our advisory fees, clients are also responsible for the fees and expenses charged by custodians and imposed by broker dealers, including, but not limited to, any transaction charges imposed by a broker dealer with

which an independent investment manager effects transactions for the client's account(s). Please refer to the "Brokerage Practices" section (Item 12) of this Form ADV for additional information.

Grandfathering of Minimum Account Requirements: Pre-existing advisory clients are subject to Kraematon Investment Advisors, Inc.'s minimum account requirements and advisory fees in effect at the time the client entered into the advisory relationship. Therefore, our firm's minimum account requirements will differ among clients.

ERISA Accounts: Kraematon Investment Advisors, Inc. is deemed to be a fiduciary to advisory clients that are employee benefit plans or individual retirement accounts (IRAs) pursuant to the Employee Retirement Income and Securities Act ("ERISA"), and regulations under the Internal Revenue Code of 1986 (the "Code"), respectively. As such, our firm is subject to specific duties and obligations under ERISA and the Internal Revenue Code that include among other things, restrictions concerning certain forms of compensation. To avoid engaging in prohibited transactions, Kraematon Investment Advisors, Inc. may only charge fees for investment advice about products for which our firm and/or our related persons do not receive any commissions or 12b-1 fees, or conversely, investment advice about products for which our firm and/or our related persons receive commissions or 12b-1 fees, however, only when such fees are used to offset Kraematon Investment Advisors, Inc.'s advisory fees.

Advisory Fees in General: Clients should note that similar advisory services may (or may not) be available from other registered (or unregistered) investment advisers for similar or lower fees.

Limited Prepayment of Fees: Under no circumstances do we require or solicit payment of fees in excess of \$1200 more than six months in advance of services rendered.

Item 6 Performance-Based Fees and Side-By-Side Management

Kraematon Investment Advisors, Inc. does not charge performance-based fees.

Item 7 Types of Clients

Kraematon Investment Advisors, Inc. provides advisory services to the following types of clients:

- Individuals (other than high net worth individuals)
- High net worth individuals
- Pension and profit sharing plans (other than plan participants)
- Charitable organizations
- Corporations or other businesses not listed above

As previously disclosed in Item 5, our firm has established certain initial minimum account

requirements, based on the nature of the service(s) being provided. For a more detailed understanding of those requirements, please review the disclosures provided in each applicable service.

As previously disclosed in Item 5, our firm has established certain minimum account requirements to maintain an account, based on the nature of the service(s) being provided. For a more detailed understanding of those requirements, please review the disclosures provided in each applicable service.

Item 8 Methods of Analysis, Investment Strategies and Risk of Loss

METHODS OF ANALYSIS

We use the following methods of analysis in formulating our investment advice and/or managing client assets:

Fundamental Analysis. We attempt to measure the intrinsic value of a security by looking at economic and financial factors (including the overall economy, industry conditions, and the financial condition and management of the company itself) to determine if the company is underpriced (indicating it may be a good time to buy) or overpriced (indicating it may be time to sell).

Fundamental analysis does not attempt to anticipate market movements. This presents a potential risk, as the price of a security can move up or down along with the overall market regardless of the economic and financial factors considered in evaluating the stock.

Technical Analysis. We analyze past market movements and apply that analysis to the present in an attempt to recognize recurring patterns of investor behavior and potentially predict future price movement.

Technical analysis does not consider the underlying financial condition of a company. This presents a risk in that a poorly-managed or financially unsound company may underperform regardless of market movement.

Cyclical Analysis. In this type of technical analysis, we measure the movements of a particular stock against the overall market in an attempt to predict the price movement of the security.

Charting. In this type of technical analysis, we review charts of market and security activity in an attempt to identify when the market is moving up or down and to predict how long the trend may last and when that trend might reverse.

Quantitative Analysis. We use mathematical models in an attempt to obtain more accurate measurements of a company's quantifiable data, such as the value of a share price or earnings per share, and predict changes to that data.

A risk in using quantitative analysis is that the models used may be based on assumptions

that prove to be incorrect.

Qualitative Analysis. We subjectively evaluate non-quantifiable factors such as quality of management, labor relations, and strength of research and development factors not readily subject to measurement, and predict changes to share price based on that data.

A risk in using qualitative analysis is that our subjective judgment may prove incorrect.

Asset Allocation. Rather than focusing primarily on securities selection, we attempt to identify an appropriate ratio of securities, fixed income, and cash suitable to the client's investment goals and risk tolerance.

A risk of asset allocation is that the client may not participate in sharp increases in a particular security, industry or market sector. Another risk is that the ratio of securities, fixed income, and cash will change over time due to stock and market movements and, if not corrected, will no longer be appropriate for the client's goals.

Mutual Fund and/or ETF Analysis. We look at the experience and track record of the manager of the mutual fund or ETF in an attempt to determine if that manager has demonstrated an ability to invest over a period of time and in different economic conditions. We also look at the underlying assets in a mutual fund or ETF in an attempt to determine if there is significant overlap in the underlying investments held in another fund(s) in the client's portfolio. We also monitor the funds or ETFs in an attempt to determine if they are continuing to follow their stated investment strategy.

A risk of mutual fund and/or ETF analysis is that, as in all securities investments, past performance does not guarantee future results. A manager who has been successful may not be able to replicate that success in the future. In addition, as we do not control the underlying investments in a fund or ETF, managers of different funds held by the client may purchase the same security, increasing the risk to the client if that security were to fall in value. There is also a risk that a manager may deviate from the stated investment mandate or strategy of the fund or ETF, which could make the holding(s) less suitable for the client's portfolio.

Risks for all forms of analysis. Our securities analysis methods rely on the assumption that the companies whose securities we purchase and sell, the rating agencies that review these securities, and other publicly-available sources of information about these securities, are providing accurate and unbiased data. While we are alert to indications that data may be incorrect, there is always a risk that our analysis may be compromised by inaccurate or misleading information.

INVESTMENT STRATEGIES

We use the following strategies in managing client accounts, provided that such strategies are appropriate to the needs of the client and consistent with the client's investment objectives, risk tolerance, and time horizons, among other considerations:

Long-term purchases. We purchase securities with the idea of holding them in the client's account for a year or longer. Typically we employ this strategy when:

- we believe the securities to be currently undervalued, and/or
- we want exposure to a particular asset class over time, regardless of the current projection for this class.

A risk in a long-term purchase strategy is that by holding the security for this length of time, we may not take advantage of short-term gains that could be profitable to a client. Moreover, if our predictions are incorrect, a security may decline sharply in value before we make the decision to sell.

Short-term purchases. When utilizing this strategy, we purchase securities with the idea of selling them within a relatively short time (typically a year or less). We do this in an attempt to take advantage of conditions that we believe will soon result in a price swing in the securities we purchase.

Margin transactions. We will purchase stocks for your portfolio with money borrowed from your brokerage account. This allows you to purchase more stock than you would be able to with your available cash, and allows us to purchase stock without selling other holdings.

Option writing. We may use options as an investment strategy. An option is a contract that gives the buyer the right, but not the obligation, to buy or sell an asset (such as a share of stock) at a specific price on or before a certain date. An option, just like a stock or bond, is a security. An option is also a derivative, because it derives its value from an underlying asset.

The two types of options are calls and puts:

- A call gives us the right to buy an asset at a certain price within a specific period of time. We will buy a call if we have determined that the stock will increase substantially before the option expires.
- A put gives us the holder the right to sell an asset at a certain price within a specific period of time. We will buy a put if we have determined that the price of the stock will fall before the option expires.

We will use options to speculate on the possibility of a sharp price swing. We will also use options to "hedge" a purchase of the underlying security; in other words, we will use an option purchase to limit the potential upside and downside of a security we have purchased for your portfolio.

We use "covered calls", in which we sell an option on a security you own. In this strategy, you receive a fee for making the option available, and the person purchasing the option has the right to buy the security from you at an agreed-upon price.

We use a "spreading strategy", in which we purchase two or more option contracts (for example, a call option that you buy and a call option that you sell) for the same underlying security. This effectively puts you on both sides of the market, but with the ability to vary price, time and other factors.

For a sophisticated client that is prepared to take on substantial risk of loss, we sometimes

elect to write “naked” (uncovered) puts or “naked” (uncovered) calls. Writing a naked put or naked call subjects the writer to substantial risk. The writer of a call bears the risk that the value of the underlying interest increases above the exercise price and the loss could be substantial if the price increase is significant. The writer of a put bears a risk of loss if the value of underlying interest declines below the exercise price and such loss could be substantial if the decline is significant.

The writer of the option will be required to maintain margin with his brokerage firm unless, in the case of a put writer, the account elects to deposit cash equal to the option exercise price with his broker. Use of margin involves risk because under adverse market conditions the borrower could be required to make substantial further payments to meet a margin call.

Clients whose accounts use options will be required to open an options account with a broker-dealer. At the time of the account opening, a client should receive a document called “Characteristics and Risks of Standardized Options” from the broker-dealer. That document provides important and detailed information about risks that each client opening an options account should consider.

We will write naked puts or calls for your account only if you have opened an options account that is eligible to write such options.

Risk of Loss. Securities investments are not guaranteed and you may lose money on your investments. We ask that you work with us to help us understand your tolerance for risk.

For an account of a sophisticated client that is able and prepared to take on substantial risk of loss, we sometimes purchase unleveraged or leveraged inverse exchange traded funds (“ETFs”) in order to hedge or profit from a potential decline in the value of the overall market or a segment of that market over a period of a time longer than a day.

A hedge generally will reduce the overall performance of a portfolio but if successfully implemented will reduce the overall risk of loss of the portfolio. The ability of an inverse ETF to provide an effective hedge depends on the relationship between the balance of the portfolio (or the portion being hedged) and the underlying index and the performance of the ETF to the underlying index.

Whether used as a hedge or to attempt to profit from a decline in the overall market, the ETFs that we expect to use seek to achieve their stated objectives (such as a return inverse to the S&P 500 index) for a single day. There are substantial risks associated with the purchase of such ETFs in general. These risks are set forth in detail in the prospectus that you will receive if we determine to purchase an inverse ETF on your behalf.

If, as anticipated, we use such an ETF for a period longer than a day, there are additional substantial risks. These risks include “compounding risk”. Particularly in times of volatility, the performance of an inverse ETF will deviate from the inverse of its index and that deviation may increase or compound over time. The deviation may be unfavorable for a holder by increasing in value less than the underlying index declines. It is even possible that the performance of the ETF will not be inverse to the underlying index. Longer holding periods increase the compounding risk.

Major variables affecting performance include the volatility of the index and the performance

of the index. Depending on market conditions, volatility may be at least as important to an inverse ETF's performance as the performance of the underlying index. An inverse ETF will lose money if its benchmark's performance is flat over time and it is possible for such an ETF to lose money over time regardless of the performance of its underlying benchmark.

Each leveraged ETF is expected to produce daily returns that are more volatile than that of its underlying index and leverage increases the risk of loss. Leverage substantially increases the compounding risk by magnifying the potential deviation from the underlying index.

We will seek to mitigate the compounding risk when we use leveraged or unleveraged inverse ETFs over time by monitoring the position closely and selling if we determine that market conditions are such that performance is differing significantly from the underlying index in a fashion that is inconsistent with our client's objectives. There is a risk that our monitoring will be insufficient and that the ETF's performance will be materially different from the underlying index, undermining or defeating the purpose of purchasing the ETFs.

Item 9 Disciplinary Information

We are required to disclose any legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management.

Our firm and our management personnel have no reportable disciplinary events to disclose.

Item 10 Other Financial Industry Activities and Affiliations

Some personnel of Kraematon Investment Advisors, Inc. are separately licensed as registered representatives of Donegal Securities, Inc., an affiliated broker-dealer/municipal securities dealer. One of the principals of KIA receives compensation from Donegal Securities, however, KIA does not implement, purchase, or effect advisory business through Donegal Securities on behalf of KIA. Under certain circumstances, we may refer clients desiring 529 Plans to Donegal Securities. Donegal Securities may receive 12b-1 fees in relation to this transaction; however, KIA will receive no compensation.

One principal executive officer is a licensed insurance producer. He is also affiliated with Donegal Insurance Agency, Inc., an affiliate of Kraematon Investment Advisors. In his individual capacity as an agent for various insurance companies, he is able to receive separate, yet customary commission compensation resulting from implementing product transactions on behalf of advisory clients. Clients, however, are not under any obligation to engage this individual when considering implementation of advisory recommendations. The implementation of any or all recommendations is solely at the discretion of the client.

Management personnel of Kraematon Investment Advisors are also separately affiliated with The Kraematon Group, Inc., a pension consulting firm, and Kraematon Group Communications Corp, a firm which provides educational support materials and workshops for participants in retirement plans. The services offered by The Kraematon Group, Kraematon Group Communications Corp., Donegal Securities, and Donegal Insurance Agency are separate and distinct from the advisory services of Kraematon Investment Advisors, Inc. There may be occasions when KIA may recommend that these affiliated firms

be used in conjunction with the services offered by KIA. No Kraematon Investment Advisors client is obligated to use these firms for any financial planning or investment advisory services, nor does any employee of KIA receive commissions from the other affiliated businesses.

A member of our firm's management is separately licensed as an investment adviser representative of Donegal Investment Advisors, Inc. (DIA) In that capacity, this individual provides fee based financial planning services through DIA. The financial planning services delivered by DIA, are distinct from those provided by our firm and are provided for separate compensation. There are no referral fee arrangements between our firm and DIA. No Kraematon Investment Advisors, Inc. client is obligated to use Donegal Investment Advisors, Inc., or its services.

Clients should be aware that the receipt of additional compensation by Kraematon Investment Advisors, Inc. and its management persons or employees creates a conflict of interest that may impair the objectivity of our firm and these individuals when making advisory recommendations. Kraematon Investment Advisors, Inc. endeavors at all times to put the interest of its clients first as part of our fiduciary duty as a registered investment adviser. We take the following steps to address this conflict:

- we disclose to clients the existence of all material conflicts of interest, including the potential for our firm and our employees to earn compensation from advisory clients in addition to our firm's advisory fees;
- we disclose to clients that they are not obligated to purchase recommended investment products from our employees or affiliated companies;
- we collect, maintain and document accurate, complete and relevant client background information, including the client's financial goals, objectives and risk tolerance;
- our firm's management conducts regular reviews of each client account to verify that all recommendations made to a client are suitable to the client's needs and circumstances;
- we require that our employees seek prior approval of any outside employment activity so that we may ensure that any conflicts of interests in such activities are properly addressed;
- we periodically monitor these outside employment activities to verify that any conflicts of interest continue to be properly addressed by our firm; and
- we educate our employees regarding the responsibilities of a fiduciary, including the need for having a reasonable and independent basis for the investment advice provided to clients.

Kraematon Investment Advisors acts as a solicitor on behalf of US Trust/Bank of America Private Wealth Management Division (BOA). Based on a client's individual circumstances and needs, Kraematon Investment Advisors will assist the client in determining whether these portfolio management services are appropriate for that client. Factors considered in making this determination, including account size, risk tolerance, and a client's investment

experience, are discussed during a consultation with the client. Contractually, Kraematon Investment Advisors will be paid by BOA, based on a percentage of the client's managed assets that are placed with BOA, which is included in BOA's annual management fee, depending on the size of the account. The management fee is disclosed in BOA's disclosure document (Part II of Form ADV or other disclosure document in lieu of Part II). To address potential conflicts of interest:

- we disclose to clients the existence of all material conflicts of interest, including the potential for us or our employees to earn compensation from the referral of clients to other registered investment advisers;
- we conduct initial and periodic due diligence on the selected investment advisers to establish that the advisers are suitable to recommend to our clients.
- we are aware of the special considerations required under Rule 206(4)-3 of the Investment Advisers Act of 1940. As such, all appropriate disclosure shall be made and all applicable Federal and State laws will be observed.

Item 11 Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

KIA has adopted a Code of Ethics expressing the firm's commitment to ethical conduct. KIA's Code of Ethics describes the firm's fiduciary duties and responsibilities to clients, and sets forth KIA's practice of supervising the personal securities transactions of supervised persons with access to client information. Individuals associated with KIA may buy or sell securities for their personal accounts identical to or different than those recommended to clients. It is the expressed policy of KIA that no person employed by KIA shall prefer his or her own interest to that of an advisory client or make personal investment decisions based on the investment decisions of advisory clients.

To supervise compliance with its Code of Ethics, KIA requires that anyone associated with this advisory practice with access to advisory recommendations provide annual securities holdings reports and quarterly transaction reports to the firm's Chief Compliance Officer. KIA requires such access persons to also receive approval from the Chief Compliance Officer prior to investing in any IPO's or private placements (limited offerings). KIA requires that all individuals must act in accordance with all applicable Federal and State regulations governing registered investment advisory practices. KIA's Code of Ethics further includes the firm's policy prohibiting the use of material non-public information. Any individual not in observance of the above may be subject to discipline. KIA will provide a complete copy of its Code of Ethics to any client or prospective client upon request to the Chief Compliance Officer at KIA's principal address.

As disclosed in the preceding section of this Brochure (Item 10), related persons of our firm are separately registered as securities representatives of a broker-dealer, and/or licensed as an insurance agent/broker of various insurance companies. Please refer to Item 10 for a detailed explanation of these relationships and important conflict of interest disclosures.

Item 12 Brokerage Practices

RESEARCH AND OTHER SOFT DOLLAR BENEFITS:

Kraematon Investment Advisors, Inc. may direct brokerage transactions for clients' portfolios to brokers who provide research and execution services to Kraematon Investment Advisors, Inc. and, indirectly, to Kraematon Investment Advisors, Inc.'s clients. During our last fiscal year, soft dollars were received for research services. These services are of the type described in Section 28(e) of the Securities Exchange Act of 1934 and are designed to augment our own internal research and investment strategy capabilities. This may be done without prior agreement or understanding by the client (and done at our discretion). Research services obtained through the use of soft dollars may be developed by brokers to whom brokerage is directed or by third-parties which are compensated by the broker. Kraematon Investment Advisors, Inc. does not attempt to put a specific dollar value on the services rendered or to allocate the relative costs or benefits of those services among clients, believing that the research we receive will help us to fulfill our overall duty to our clients. Kraematon Investment Advisors, Inc. may not use each particular research service, however, to service each client. As a result, a client may pay brokerage commissions that are used, in part, to purchase research services that are not used to benefit that specific client.

Certain items obtainable with soft dollars may not be used exclusively for either execution or research services. The cost of such "mixed-use" products or services will be fairly allocated and Kraematon Investment Advisors, Inc. makes a good faith effort to determine the percentage of such products or services which may be considered as investment research. The portions of the costs attributable to non-research usage of such products or services are paid by our firm to the broker-dealer in accordance with the provisions of Section 28(e) of the Securities Exchange Act of 1934.

When Kraematon Investment Advisors, Inc. uses client brokerage commissions to obtain research or brokerage services, we receive a benefit to the extent that Kraematon Investment Advisors, Inc. does not have to produce such products internally or compensate third-parties with our own money for the delivery of such services. Therefore, such use of client brokerage commissions results in a conflict of interest, because we have an incentive to direct client brokerage to those brokers who provide research and services we utilize, even if these brokers do not offer the best price or commission rates for our clients.

Kraematon Investment Advisors, Inc. has an arrangement with National Financial Services LLC and Fidelity Brokerage Services LLC (collectively, and together with all affiliates, "Fidelity") through which Fidelity provides our firm with "institutional platform services." The institutional platform services include, among others, brokerage, custody, and other related services. Fidelity's institutional platform services that assist us in managing and administering clients' accounts include software and other technology that (i) provide access to client account data (such as trade confirmations and account statements); (ii) facilitate trade execution and allocate aggregated trade orders for multiple client accounts; (iii) provide research, pricing and other market data; (iv) facilitate payment of fees from its clients' accounts; and (v) assist with back-office functions, recordkeeping and client reporting.

Fidelity also offers other services intended to help our firm manage and further develop its advisory practice. Such services include, but are not limited to, performance reporting, financial planning, contact management systems, third party research, publications, access to educational conferences, roundtables and webinars, practice management resources, access to consultants and other third party service providers who provide a wide array of business related services and technology with whom Kraematon Investment Advisors, Inc. may contract directly.

Kraematon Investment Advisors, Inc. is independently operated and owned and is not affiliated with Fidelity.

Fidelity generally does not charge its advisor clients separately for custody services but is compensated by account holders through commissions and other transaction-related or asset-based fees for securities trades that are executed through Fidelity or that settle into Fidelity accounts (i.e., transactions fees are charged for certain no-load mutual funds, commissions are charged for individual equity and debt securities transactions). Fidelity provides access to many no-load mutual funds without transaction charges and other no-load funds at nominal transaction charges.

As a result of receiving such services for no additional cost, we may have an incentive to continue to use or expand the use of Fidelity's services. We examined this potential conflict of interest when we chose to enter into the relationship with Fidelity and have determined that the relationship is in the best interests of Kraematon Investment Advisors, Inc.'s clients and satisfies our client obligations, including our duty to seek best execution. A client may pay a commission that is higher than another qualified broker-dealer might charge to effect the same transaction where we determine in good faith that the commission is reasonable in relation to the value of the brokerage and research services received. In seeking best execution, the determinative factor is not the lowest possible cost, but whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including the value of research provided, execution capability, commission rates, and responsiveness. Accordingly, while Kraematon Investment Advisors, Inc. will seek competitive rates, to the benefit of all clients, we may not necessarily obtain the lowest possible commission rates for specific client account transactions. Although the investment research products and services that may be obtained by us will generally be used to service all of our clients, a brokerage commission paid by a specific client may be used to pay for research that is not used in managing that specific client's account.

TRADE AGGREGATION

Typically, with respect to equity transactions, we do not request or accept the discretionary authority to determine the broker dealer to be used for client accounts. This means that we will not survey or shop the brokerage market place for best execution on a transaction-by-transaction basis. As such, clients must direct us as to the broker dealer to be used. In directing the use of a particular broker or dealer, it should be understood that we will not have authority to negotiate commissions among various brokers or obtain volume discounts, and best execution may not be achieved. In addition, a disparity in commission charges may exist between the commissions charged to the client and those charged to other clients. *Not all advisers require their clients to direct brokerage.*

For clients in need of brokerage or custodial services, and depending on client circumstances and needs, we will recommend the use of one of several broker dealers, provided that such recommendation is consistent with our fiduciary duty to the client. Generally, for equity transactions, we will recommend the brokerage services offered by the client's custodian, Fidelity Brokerage Services LLC. For bond transactions, we recommend the brokerage services offered by Northern Capital Securities Corporation. Our clients must evaluate these brokers before opening an account. The factors considered by our firm when making this recommendation are the broker's ability to provide professional services, our experience with the broker, the broker's reputation, and the broker's quality of execution services and costs of such services, and the custodial platform provided to clients, among other factors.

Clients are not under any obligation to effect trades through any recommended broker.

If a client, when undertaking an advisory relationship with our firm, already has a pre-established relationship with a broker and instructs us to execute all transactions through that broker, it should be understood that under those circumstances, we will not have the authority to negotiate commissions, obtain volume discounts and best execution may not be achieved. In addition, under these circumstances a disparity in commission charges may exist between the commissions charged to other clients since our firm may not be able to aggregate orders to reduce transaction costs or the client may receive less favorable prices.

We reserve the right to decline acceptance of any client account for which the client directs the use of a broker if we believe that this choice would hinder its fiduciary duty to the client and/or its ability to service the account.

BLOCK TRADING

Kraematon Investment Advisors, Inc. will block trades where possible and when, in our opinion, is advantageous to clients. This blocking of trades permits the trading of aggregate blocks of securities composed of assets from multiple client accounts, so long as transaction costs are shared equally and on a pro-rated basis between all accounts included in any such block.

Block trading may allow us to execute equity trades in a timelier, more equitable manner, at an average share price. Kraematon Investment Advisors, Inc. will typically aggregate trades among clients whose accounts can be traded at a given broker, and generally will rotate or vary the order of brokers through which it places trades for clients on any particular day. Our block trading policy and procedures are as follows:

- 1) Transactions for any client account may not be aggregated for execution if the practice is prohibited by or inconsistent with the client's advisory agreement with Kraematon Investment Advisors, Inc., or our firm's order allocation policy.
- 2) The trading desk in concert with the portfolio manager must determine that the purchase or sale of the particular security involved is appropriate for the client and consistent with the client's investment objectives and with any investment guidelines or restrictions applicable to the client's account.

- 3) The portfolio manager must reasonably believe that the order aggregation will benefit, and will enable Kraematon Investment Advisors, Inc. to seek best execution for each client participating in the aggregated order. This requires a good faith judgment at the time the order is placed for the execution. It does not mean that the determination made in advance of the transaction must always prove to have been correct in the light of a "20-20 hindsight" perspective. Best execution includes the duty to seek the best quality of execution, as well as the best net price.
- 4) Prior to entry of an aggregated order, a written order ticket must be completed which identifies each client account participating in the order and the proposed allocation of the order, upon completion, to those clients.
- 5) If the order cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated pro rata among the participating client accounts in accordance with the initial order ticket or other written statement of allocation. However, adjustments to this pro rata allocation may be made to participating client accounts in accordance with the initial order ticket or other written statement of allocation. Furthermore, adjustments to this pro rata allocation may be made to avoid having odd amounts of shares held in any client account, or to avoid excessive ticket charges in smaller accounts.
- 6) Generally, each client that participates in the aggregated order must do so at the average price for all separate transactions made to fill the order, and must share in the commissions on a pro rata basis in proportion to the client's participation. Under the client's agreement with the custodian/broker, transaction costs may be based on the number of shares traded for each client.
- 7) If the order will be allocated in a manner other than that stated in the initial statement of allocation, a written explanation of the change must be provided to and approved by the Chief Compliance Officer no later than the morning following the execution of the aggregate trade.
- 8) Kraematon Investment Advisors, Inc.'s client account records separately reflect, for each account in which the aggregated transaction occurred, the securities which are held by, and bought and sold for, that account.
- 9) Funds and securities for aggregated orders are clearly identified on Kraematon Investment Advisors, Inc.'s records and to the broker-dealers or other intermediaries handling the transactions, by the appropriate account numbers for each participating client.
- 10) No client or account will be favored over another.

Item 13 Review of Accounts

INVESTMENT SUPERVISORY SERVICES INDIVIDUAL PORTFOLIO MANAGEMENT

REVIEWS: While the underlying securities within Individual Portfolio Management Services accounts are continually monitored, these accounts are reviewed at least monthly. Accounts are reviewed in the context of each client's stated investment objectives and guidelines. More frequent reviews may be triggered by material changes in variables such as the client's individual circumstances, or the market, political or economic environment.

REPORTS: In addition to the monthly statements and confirmations of transactions that clients receive from their broker-dealer, we provide periodic reports summarizing account performance, balances and holdings.

Item 14 Client Referrals and Other Compensation

It is Kraematon Investment Advisors, Inc.'s policy not to engage solicitors or to pay related or non-related persons for referring potential clients to our firm.

OTHER COMPENSATION

As disclosed in Section 10, Kraematon Investment Advisors will act as a solicitor for US Trust/Bank of America's Private Wealth Management Division, and for doing so will receive an ongoing solicitation fee.

Item 15 Custody

We previously disclosed in the "Fees and Compensation" section (Item 5) of this Brochure that our firm directly debits advisory fees from client accounts.

As part of this billing process, the client's custodian is advised of the amount of the fee to be deducted from that client's account. On at least a quarterly basis, the custodian is required to send to the client a statement showing all transactions within the account during the reporting period.

Because the custodian does not calculate the amount of the fee to be deducted, it is important for clients to carefully review their custodial statements to verify the accuracy of the calculation, among other things. Clients should contact us directly if they believe that there may be an error in their statement.

Our firm does not have actual or constructive custody of client accounts.

Item 16 Investment Discretion

Clients may hire us to provide discretionary asset management services, in which case we place trades in a client's account without contacting the client prior to each trade to obtain the client's permission.

Our discretionary authority includes the ability to do the following without contacting the client:

- Determine the security to buy or sell; and/or
- Determine the amount of the security to buy or sell

Clients give us discretionary authority when they sign a discretionary agreement with our firm, and may limit this authority by giving us written instructions. Clients may also change/amend such limitations by once again providing us with written instructions.

Item 17 Voting Client Securities

As a matter of firm policy, we do not vote proxies on behalf of clients. Therefore, although our firm may provide investment advisory services relative to client investment assets, clients maintain exclusive responsibility for: (1) directing the manner in which proxies solicited by issuers of securities beneficially owned by the client shall be voted, and (2) making all elections relative to any mergers, acquisitions, tender offers, bankruptcy proceedings or other type events pertaining to the client's investment assets. Clients are responsible for instructing each custodian of the assets, to forward to the client copies of all proxies and shareholder communications relating to the client's investment assets.

We do not offer any consulting assistance regarding proxy issues to clients.

Item 18 Financial Information

Kraematon Investment Advisors, Inc. has no financial circumstances to report.

Under no circumstances do we require or solicit payment of fees in excess of \$1200 per client more than six months in advance of services rendered. Therefore, we are not required to include a financial statement.

Kraematon Investment Advisors, Inc. has not been the subject of a bankruptcy petition at any time during the past ten years.

Part 2B of Form ADV: *Brochure Supplement*

Gregory Todd Clinton, CFA
781-431-1003

Kraematon Investment Advisors, Inc.
20 Walnut Street
Wellesley, MA 02481

3/27/2017

This brochure supplement provides information about Gregory Todd Clinton, CFA that supplements the Kraematon Investment Advisors, Inc. brochure. You should have received a copy of that brochure. Please contact Greg Clinton if you did not receive Kraematon Investment Advisors, Inc.'s brochure or if you have any questions about the content of this supplement.

Additional information about Gregory Todd Clinton, CFA is available on the SEC's website at www.adviserinfo.sec.gov

Item 2 Educational Background and Business Experience

Full Legal Name: Gregory Todd Clinton, CFA **Born:** 1967

Education

- Bentley College; Master Personal Financial Planner Certificate; 1999
- Fairfield University; MS, Financial Management; 1992
- Bentley College; BS, Finance; 1989

Business Experience

- Kraematon Investment Advisors, Inc.; President; from 01/2002 to Present
- Donegal Securities, Inc.; Registered Representative; from 06/2004 to Present

Prior to joining Kraematon Investment Advisors in 2002, Greg was an Analyst at Fidelity Investments for nine years. He started his career as a Pricing Analyst for the United Technologies Corporation.

Designations

Gregory Todd Clinton, CFA (Greg) has earned the following designation and is in good standing with the granting authority:

- CFA; CFA Institute ; 2001

Chartered Financial Analyst (CFA®)

This designation is offered by the CFA Institute (formerly the Association for Investment Management and Research [AIMR]). To obtain the CFA charter, candidates must successfully complete three difficult exams and gain at least three (3) years of qualifying work experience, among other requirements. In passing these exams, candidates demonstrate their competence, integrity and extensive knowledge in accounting, ethical and professional standards, economics, portfolio management and security analysis.

Item 3 Disciplinary Information

Greg has no reportable disciplinary history.

Item 4 Other Business Activities

A. Investment-Related Activities

1. Greg is also engaged in the following investment-related activities:

- Registered Representative of a Broker-Dealer
- Greg is currently a registered representative with Donegal Securities, Inc., an affiliate of Kraematon Investment Advisors, Inc., however, he receives no compensation from Donegal Securities, Inc.
- Greg also occasionally provides 401(k) plan enrollment educational services through The Kraematon Group, Inc., an affiliate of Kraematon Investment Advisors, Inc. He receives no commission for these services, however, he is compensated for his time.

2. Greg does not receive commissions, bonuses or other compensation on the sale of securities or other investment products.

B. Non Investment-Related Activities

Greg is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of his time.

Item 5 Additional Compensation

Greg does not receive any economic benefit from a non-advisory client for the provision of advisory services.

Item 6 Supervision

Supervisor: Gilbert A. Moreira

Title: Chief Compliance Officer

Phone Number: 781-431-9421

All accounts are reviewed when opened, and periodically thereafter by the CCO. As President of KIA, Greg supervises all activities at the firm.

Part 2B of Form ADV: *Brochure Supplement*

Richard Martin Sotell, CFP®
781-431-1003

Kraematon Investment Advisors, Inc.
20 Walnut Street
Wellesley, MA 02481

3/27/2017

This brochure supplement provides information about Richard Martin Sotell, CFP® that supplements the Kraematon Investment Advisors, Inc. brochure. You should have received a copy of that brochure. Please contact Gregory T. Clinton if you did not receive Kraematon Investment Advisors, Inc.'s brochure or if you have any questions about the contents of this supplement.

Additional information about Richard Martin Sotell, CFP® is available on the SEC's website at www.adviserinfo.sec.gov

Item 2 Educational, Background and Business Experience

Full Legal Name: Richard Martin Sotell, CFP®

Born: 1953

Education

- Colgate University; BA; 1975

Business Experience

- The Kraematon Group, Inc.;
 - President; from 2003 to Present
 - Vice President; from 1982 - 2003
- Kraematon Investment Advisors, Inc.; Vice President/Part Owner; from 01/1997 to Present
- Donegal Securities, Inc.; President; from 06/2003 to Present
- Donegal Insurance Agency, Inc.; President; from 02/2004 to Present
- Kraematon Group Communications Corp.; President; from 01/1993 to Present
- Donegal Investment Advisors, Inc., President, from 08/2012 to Present

Designations

Richard Martin Sotell, CFP® (Rich) has earned the following designation and is in good standing with the granting authority:

- CFP®; Certified Financial Planner Board of Standards Inc.; 1999

Certified Financial Planner (CFP®)

The program is administered by the Certified Financial Planner Board of Standards Inc. Those with the CFP designation have demonstrated competency in all areas of finance related to financial planning. Candidates complete studies on over 100 topics, including stocks, bonds, taxes, insurance, retirement planning and estate planning. In addition to passing the CFP certification exam, candidates must also complete qualifying work

experience and agree to adhere to the CFP Board's code of ethics and professional responsibility and financial planning standards.

Item 3 Disciplinary Information

Richard Martin Sotell, CFP® has no reportable disciplinary history.

Item 4 Other Business Activities

A. Investment-Related Activities

1. Rich is also engaged in the following investment-related activities:

- Registered representative of a broker-dealer

- Rich is currently the President and a Registered Representative of Donegal Securities, Inc., an affiliate of Kraematon Investment Advisors, Inc. He receives compensation from Donegal Securities, Inc., however, Kraematon Investment Advisors does not implement, purchase, or effect advisory business through Donegal Securities on behalf of Kraematon Investment Advisors.

- Insurance Company or Agency

- Rich is currently the President of Donegal Insurance Agency, Inc., an affiliate of Kraematon Investment Advisors, Inc., and a licensed insurance producer. He receives no compensation from Donegal Insurance Agency, Inc., however, in his individual capacity as an agent for various insurance companies, he is able to receive separate, yet customary, commission compensation resulting from implementing product transactions on behalf of advisory clients. Clients, however, are not under any obligation to engage Rich when considering implementation of advisory recommendations. The implementation of any or all recommendations is solely at the discretion of the client.

- Registered Investment Advisor
 - Rich is currently the President and an Investment Advisor Rep of Donegal Investment Advisors, Inc., a state Registered Investment Advisor Firm. Donegal Investment Advisors, Inc. (DIA), is an affiliate of Kraematon Investment Advisors, Inc. DIA provides fee based financial planning services. As owner of Donegal Investment Advisors, Rich receives periodic owner distributions.

- Retirement Plan Consulting

- Rich is also the President of The Kraematon Group, Inc., a retirement plan consulting firm, and Kraematon Group Communications Corp., a firm which provides educational support materials and workshops for participants in retirement plans. There may be occasions when KIA may recommend that these affiliated firms be used in conjunction with the services offered by KIA. No Kraematon Investment Advisors client is obligated to use these firms for any financial planning or investment advisory services. Rich receives a salary from these firms, but is not paid a commission.
- Other investment-related business
 - Rich is the Managing Partner of a real estate related family LLC. He receives no compensation for his service.

Clients should be aware that the receipt of additional compensation by Kraematon Investment Advisors, Inc., and its personnel creates a conflict of interest that may impair the objectivity of our firm and these individuals when making advisory recommendations. Kraematon Investment Advisors, Inc., endeavors at all times to put the interest of its clients first as part of our fiduciary duty as a registered investment adviser.

B. Non Investment-Related Activities

Rich is currently the Chairman of the British American Business Council of New England. He receives no salary for his service.

Rich is also a Part Owner of Kohr (formerly known as Trackman Venture, LLC), a golf instruction company. He receives no compensation from the firm.

Item 5 Additional Compensation

Richard Martin Sotell, CFP® does not receive any economic benefit from a non-advisory client for the provision of advisory services.

Item 6 Supervision

All accounts are reviewed when opened, and periodically thereafter by Gilbert A. Moreira, Chief Compliance Officer. As President of KIA, Gregory T. Clinton supervises all activities at the firm. They can both be reached at 781-431-1003.